

## **2023 Real Estate Activity**

|                           |                       |            |                     | Pending Sales          |              |                          | Sales 1/1/23 - 12/31/23 |               |                        |                            |                | Current Inventory                        |                |
|---------------------------|-----------------------|------------|---------------------|------------------------|--------------|--------------------------|-------------------------|---------------|------------------------|----------------------------|----------------|--|----------------|
|                           |                       |            | For Sale            |                        |              |                          |                         |               | Jules 1/1/2            | J - 12/31/23               |                |  |                |
| Residen<br>Area           | tal P<br>Total<br>Num |            | AVG Asking<br>Price | Median<br>Asking Price | Total<br>Num | % Pending<br>To Listings | Total<br>Num            | Avg<br>DOM*   | Avg Orig List<br>Price | Avg Final<br>Listing Price | Avg Sale Price | Sale Price To<br>Recent Asking<br>Price* | In<br>Months** |
| Brant Point               | 2                     | 312        | \$22,985,000        | \$22,985,000           | 2            | 50.0%                    | 10                      | 75            | \$6,918,500            | \$6,788,500                | \$6,724,625    | 99.1%                                    | 2.4            |
| Cisco                     | 4                     | 164        | \$9,741,250         | \$9,425,000            | 0            | 0.0%                     | 8                       | 36            | \$6,440,000            | \$6,300,000                | \$6,055,625    | 96.1%                                    | 6.0            |
| Cliff                     | 5                     | 114        | \$8,599,000         | \$6,300,000            | 0            | 0.0%                     | 10                      | 93            | \$6,546,500            | \$6,338,500                | \$5,961,000    | 93.2%                                    | 6.0            |
| Dionis                    | 2                     | 225        | \$7,747,500         | \$7,747,500            | 0            | 0.0%                     | 2                       | 96            | \$4,750,000            | \$4,447,500                | \$4,447,500    | 100.0%                                   | 12.0           |
| Hummock Pond              | 3                     | 101        | \$5,948,333         | \$5,600,000            | 1            | 25.0%                    | 5                       | 78            | \$4,832,000            | \$4,832,000                | \$4,725,000    | 97.0%                                    | 7.2            |
| Madaket &<br>Tuckernuck   | 5                     | 253        | \$3,796,600         | \$3,998,000            | 1            | 16.7%                    | 12                      | 110           | \$2,623,333            | \$2,481,250                | \$2,372,750    | 95.4%                                    | 5.0            |
| Madequecham               | 3                     | 118        | \$8,213,000         | \$7,995,000            | 0            | 0.0%                     | 1                       | n/a           | \$2,995,000            | \$2,995,000                | \$2,995,000    | 0.0%                                     | 36.0           |
| Miacomet                  | 4                     | 92         | \$3,548,500         | \$2,347,500            | 0            | 0.0%                     | 12                      | 103           | \$3,152,543            | \$3,135,459                | \$3,028,459    | 95.1%                                    | 4.0            |
| Mid Island                | 14                    | 115        | \$2,455,643         | \$1,995,000            | 5            | 26.3%                    | 47                      | 142           | \$1,894,996            | \$1,765,057                | \$1,703,465    | 94.8%                                    | 3.6            |
| Monomoy                   | 4                     | 123        | \$14,933,750        | \$9,870,000            | 0            | 0.0%                     | 5                       | 253           | \$25,258,000           | \$23,262,000               | \$21,086,000   | 90.6%                                    | 9.6            |
| Nashaquisset              | 0                     | 0          | \$0                 | \$0                    | 0            | 0.0%                     | 4                       | 25            | \$2,683,750            | \$2,645,000                | \$2,572,500    | 97.3%                                    | 0.0            |
| Naushop                   | 1                     | 41         | \$2,575,000         | \$2,575,000            | 1            | 50.0%                    | 7                       | 40            | \$2,124,286            | \$2,117,714                | \$2,073,143    | 97.6%                                    | 1.7            |
| Pocomo                    | 0                     | 0          | \$0                 | \$0                    | 0            | 0.0%                     | 2                       | 91            | \$24,125,000           | \$24,125,000               | \$18,600,000   | 77.1%                                    | 0.0            |
| Polpis                    | 5                     | 152        | \$7,427,000         | \$8,495,000            | 0            | 0.0%                     | 4                       | 176           | \$5,587,250            | \$5,461,250                | \$4,250,000    | 77.8%                                    | 15.0           |
| Quaise, Shimmo & Shawkemo | 0                     | 0          | \$0                 | \$0                    | 1            | 100.0%                   | 4                       | 115           | \$6,748,500            | \$6,186,000                | \$5,819,750    | 94.1%                                    | 0.0            |
| Quidnet & Squam           | 1                     | 320        | \$11,250,000        | \$11,250,000           | 0            | 0.0%                     | 2                       | 233           | \$5,385,000            | \$5,162,500                | \$4,562,500    | 88.4%                                    | 6.0            |
| Sconset                   | 13                    | 152        | \$7,761,538         | \$5,495,000            | 1            | 7.1%                     | 25                      | 61            | \$4,533,760            | \$4,427,560                | \$4,238,160    | 95.5%                                    | 6.2            |
| South of Town             | 2                     | 0          | \$2,545,000         | \$2,545,000            | 1            | 33.3%                    | 3                       | 11            | \$2,748,333            | \$2,748,333                | \$2,708,333    | 98.1%                                    | 8.0            |
| Surfside                  | 5                     | 257        | \$6,155,000         | \$6,995,000            | 2            | 28.6%                    | 14                      | 151           | \$5,853,857            | \$5,512,857                | \$5,230,093    | 94.3%                                    | 4.3            |
| Tom Nevers                | 9                     | 122        | \$7,813,333         | \$5,995,000            | 1            | 10.0%                    | 10                      | 176           | \$5,154,000            | \$4,458,550                | \$4,306,050    | 96.1%                                    | 10.8           |
| Town                      | 19                    | 121        | \$8,065,000         | \$4,995,000            | 4            | 17.4%                    | 63                      | 102           | \$3,510,789            | \$3,357,270                | \$3,252,485    | 96.5%                                    | 3.6            |
| Wauwinet                  | 2                     | 287        | \$7,222,500         | \$7,222,500            | 0            | 0.0%                     | 1                       | n/a           | \$7,500,000            | \$6,800,000                | \$6,000,000    | 88.2%                                    | 24.0           |
| West of Town              | 2                     | 190        | \$4,822,500         | \$4,822,500            | 0            | 0.0%                     | 3                       | n/a           | \$3,348,333            | \$3,181,667                | \$3,550,367    | 111.6%                                   | 8.0            |
| All Residential           | 105                   | 142        | \$6,678,498         | \$5,600,000            | 20           | 16.0%                    | 254                     | 99            | \$4,469,551            | \$4,265,782                | \$4,033,260    | 94.0%                                    | 5.0            |
| Land & Comme              |                       |            | Median              |                        | % Pending    | Total                    | Avg                     | Avg Orig List | Avg Final              | Ava Cala Dries             | Sale Price To  | Months**                                 |                |
| Туре                      | Total<br>Num          | Avg<br>DOM | AVG Asking<br>Price | Asking Price           | Num          | To Listings              | Num                     | DOM*          | Price                  | Listing Price              | Avg Sale Price | Recent Asking<br>Price*                  | ivionths**     |
| Land                      | 18                    | 144        | \$4,004,444         | \$2,735,000            | 3            | 14.3%                    | 41                      | 66            | \$2,455,874            | \$2,438,923                | \$2,409,228    | 97.8%                                    | 5.3            |
| Commercial                | 2                     | 115        | \$4,892,500         | \$4,892,500            | 0            | 0.0%                     | 15                      | 126           | \$2,785,000            | \$2,731,667                | \$2,663,667    | 94.3%                                    | 1.6            |

<sup>\*</sup>For sales through a real estate firm

<sup>\*\*</sup> Based on activity during this period